

BEHAVIOURAL STYLE QUESTIONNAIRE

Details and organisation are important		My priority is achieving results	
I set exact standards		I seek new challenges	
I approach tasks/people with steadiness		I approach tasks/people with clear goals	
I enjoy research and analysis		I am willing to confront	
I prefer to operate with guidelines		I make decisions easily	
I complete tasks thoroughly		I am keen to progress	
I like accuracy		I feel a sense of urgency	
I focus attention on the immediate task		I act with authority	
I make decisions on a thorough basis		I like to take the lead	
I value standard procedure highly		I enjoy solving problems	
I approach my work systematically		I question the status quo	
I plan for change		I take action to bring about change	
My Priority is to support others		My priority is a friendly environment	
I enjoy assisting others		I like an informal style	
I approach people/tasks with caution		I act on impulse	
I have difficulty saying NO		I approach people/tasks with energy	
I value co-operation over competition		I emphasise enjoying myself	
I am eager to get on with others		I prefer the broad approach to details	
I am willing to show loyalty		I rate creativity highly	
I calm excited people		I like participating in groups	
I listen well and attentively		I enjoy discussing possibilities	
I prefer others to take the lead		I am willing to express my feelings	
Secure relationships are a high priority		I create a motivational environment	
I prefer steady not sudden change		I am keen to promote change	